### Attachment 4

### Financial Qualifications

2000 Financial Statements as submitted by Applicant to its auditors and unaudited first quarter 2001 financial statements.

### 36 Month Proforma Out from July 2000 (LA)

Revenue	Actual Qtr Ended Sep-00	Actual Qtr Ended Dec-00	Qtr Ended Mar-01	Qtr Ended Jun-01	Fiscal Year Jun-01	
TOTAL GROSS REVENUES, cash basis	\$ 235,400.00	\$ 415,100.00	\$ 731,450.00	\$ 1,102,200.00	\$ 2,484,150.00	\$
Qtr to Qtr Sequential Revenue Growth	N/A	76%	76%	51%	N/A	
Year to Year Sequential Revenue Growth	N/A	N/A	N/A	N/A	N/A	
Los Angeles Deposits	\$ 11,850.00	\$ 18,585.00	\$ 19,912.50	\$ 33,750.00	\$ 84,097.50	\$
DSL Cost	\$ 41,600.00	\$ 96,760.00	\$ 119,440.00	\$ 160,440.00	\$ 418,240.00	\$
Total NET Revenues, Cash basis Before Bandwidth & Colocation Expense	\$ 205,650.00	\$ 336,925.00	\$ 631,922.50	\$ 975,510.00	\$ 2,150,007.50	\$
TOTAL Lease Expense	\$ 39,660.00	\$ 59,490.00	\$ 59,490.00	\$ 59,490.00	\$ 218,130.00	\$
Collocation Expense (including cross connect)	\$ 9,066.00	\$ 13,599.00	\$ 13,599.00	\$ 13,599.00	\$ 49,863.00	\$
Band Width Expense	\$ 5,000.00	\$ 5,500.00	\$ 4,500.00	\$ 4,500.00	\$ 19,500.00	\$
Telco and Provider Expenses	\$ 23,200.00	\$ 51,600.00	\$ 65,100.00	\$ 78,600.00	\$ 218,500.00	\$
Customer Hardware Expenses (\$550/customer)	\$ 7,500.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 52,500.00	\$
TOTAL Salaries & Related Overhead	\$ 141,435.00	\$ 284,572.00	\$ 383,183.00	\$ 415,653.00	\$ 1,224,843.00	\$
Total Office Equip & Furniture	\$ 10,000.00	\$ 3,000.00	\$ 3,000.00	\$ 63,000.00	\$ 79,000.00	\$
Total Professional Fees	\$ 20,375.00	\$ 19,500.00	\$ 63,500.00	\$ 63,500.00	\$ 166,875.00	\$
Return of Deposits	\$ •	\$ -	\$ -	\$ -	\$ -	\$
Rent	\$ 2,936.00	\$ 5,800.00	\$ 6,450.00	\$ 10,950.00	\$ 26,136.00	\$
Allowances for Bad Debts all Markets	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 10,000.00	\$
Total Interest Expense	\$ -	\$ 5,225.00	\$ 7,837.50	\$ 3,918.75	\$ 16,981.25	\$
Miscellaneous Expenses (Postage, Fed Ex)	\$ 2,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 11,000.00	\$
Total Expenses Including  Labor,Rent, Bandwidth & Colocation	\$ 263,672.00	\$ 468,786.00	\$ 627,159.50	\$ 733,710.75	\$ 2,093,328.25	\$
EBITDA	\$ (58,022.00)	\$ (131,861.00)	\$ 4,763.00	\$ 241,799.25	\$ 56,679.25	\$
Profit Margins	-28.21%	-39.14%	0.75%	24.79%	2.64%	

Integrated Communications Consultants Corporation

Compiled Financial Statements From Inception (January 1, 2000) through June 30, 2000

## Integrated Communications Consultants Corporation Contents

Report on Compiled Financial Statements	1
Compiled Financial Statements	
Balance Sheet	
Statements of Income and Deficit	4

### THOMAS J. LIEB & CO., CPA's, INC.

#### Certified Public Accountants

Thomas J. Lieb, CPA Suzanne M. Marcia, CPA Kara P. Corette, CPA Members
American Institute of
Certified Public Accountants

California Society of Certified Public Accountants

### **Report on Compiled Financial Statements**

To the Board of Directors Integrated Communications Consultants Corporation Marina Del Rey, California

We have compiled the accompanying balance sheet of Integrated Communications Consultants Corporation (a Subchapter "S" Corporation), as of June 30, 2000, and the related statements of income and deficit from inception (January 1, 2000) through June 30, 2000, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements, and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by generally accepted accounting principles. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

I form I fit & Co.

August 15, 2000

### Integrated Communications Consultants Corporation **Balance Sheet**

June 30,		2000
ASSETS	·	
Current assets		
Cash and cash equivalents	\$	136,377
Accounts receivable - trade		24,683
Advances to employees		7,053
Total current assets		168,113
Fixed assets		
Equipment		68,363
Less accumulated depreciation	<del></del>	(2,486)
Total fixed assets		65,877
Other assets		
Deposits		1,500
	\$	235,490

## Integrated Communications Consultants Corporation Balance Sheet

June 30,	 2000
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities	
Accounts payable	\$ 3,830
Customer deposits	23,898
Shareholder loan	13,928
Equipment lease current portion	 5,738
Total current liabilities	47,394
Long-term equipment lease	45,215
Stockholders' equity	
Common stock, par value \$0.001, 4,000,000 shares	
authorized, 3,800,000 shares issued and outstanding	179,988
Retained earnings (deficit)	 (37,107)
Total stockholders' equity	 142,881
	\$ 235,490

# Integrated Communications Consultants Corporation Statements of Income and Deficit

From Inception (January 1, 2000) to June 30,	2000
Sales	\$ 320,928
Cost of sales	106,356
Gross profit	214,572
Expenses	
Commissions	126,345
General and administrative	114,429
Selling	6,686
Depreciation	2,486
Interest	 1,733
Total expenses	251,679
Net loss and deficit as of June 30, 2000	(37,107)

## ICC Internet Balance Sheet As of December 31, 2000

### **ASSETS**

Current assets				
Cash and cash equivalents	\$28,029			
Accounts receivable, trade	47,513			
Total current assets	75,542			
Fixed assets				
Equipment	151,201			
Less accumulated depreciation	(29,292)			
Total fixed assets	121,909			
Other assets				
Deposits	9,398			
Total other assets	9,398			
	\$206,849			
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities				
Accounts payable	\$37,101			
Customer Deposits	91,546			
Equipment lease, current portion	18,388			
Total current liabilities	147,035			
Long-term equipment lease	25,365			
Long-term Lines of Credit (from Investors)	388,750			
Stockholders Equity				
Common stock	279,648			
Retained earnings (deficit)	(633,949)			
Total stockholders equity	(354,301)			
	\$206,849			

### ICC Internet Statement of Cash flows For the Period Ended

	(unaudited) Actual Month Ended 12/31/00	(unaudited) Actual Quarter Ended 12/31/00	(unaudited) Actual Year Ended 2000
Net Income from Operations	(67,413)	(302,202)	(633,949)
Depreciation and Amortization	8,650	18,943	29,292
Deposits from Customers	14,632	46,718	91,546
Changes in Working Capital	(44,532)	17,030	(19,810)
Net Cash Flow From Operations	(88,663)	(219,511)	(532,921)
Investing Activities:			•
Investment in Switches and Related Equip.	(13,935)	(45,126)	(151,201)
Cash Flow from Investment Activities	(13,935)	(45,126)	(151,201)
Financing Activities:			
Leasing Activity	(1,461)	(4,351)	43,753
Lines of Credit from Investors	91,250	173,750	388,750
Proceeds from sale of Stock	0	99,500	279,648
Cash Flow from Financing Activities	89,789	268,899	712,151
Net Cash Flow	(12,809)	4,262	28,029 *

<sup>\*</sup> The cash balance at 12/31/00 is the year end cash balance. The month end and quarter end net cash flow represents the change in cash for that period.

## ICC Internet Statement of Income (Loss) For the period ended

	(unaudited) Actual Month Ended 12/31/00	(unaudited) Actual Year Ended <u>12/31/00</u>
Sales	\$125,952	\$976,520
Cost of Sales	89,215	503,519
Gross Profit	36,737	473,001
Operating Expenses		
General and Administrative	46,798	321,529
Selling expenses	108,848	757,479
Depreciation and Amortization	8,650	29,292
Interest	331	3,581
Total operating expenses	164,627	1,111,881
Net (loss) from operations	(127,890)	(638,880)
Other Income		
Commissions	0	3,381
Other	1,550	1,550
Total Other Income	1,550	4,931
Net (loss)	(\$126,340)	(\$633,949)
Add back:		
Depreciation	8,650	29,292
EBITDA	(\$117,690)	(\$604,657) *

<sup>\*</sup>Does not include customer deposits of \$14,632 & \$91,546 for the month and year to date ended 12/31/00.

### ICC Internet Statement of Cash flows For the Period Ended

	Actual Month Ended 3/31/01	Actual Quarter Ended <u>3/31/01</u>
Net Income from Operations	(33,950)	(180,541)
Depreciation and Amortization	5,053	13,516
Deposits from Customers	16,575	44,781
Changes in Working Capital	4,113	52,067
Net Cash Flow From Operations	(8,209)	(70,177)
Investing Activities:		
Investment in Switches and Related Equip.	(18,658)	(55,605)
Telecom Licenses	0	(14,750)
Deposits to Vendors/Suppliers	0	(9,170)
Cash Flow from Investment Activities	(18,658)	(79,525)
Financing Activities:		
Leasing Activity	(1,493)	(4,447)
Lines of Credit from Investors	25,000	159,500
Cash Flow from Financing Activities	23,507	155,053
Net Cash Flow	(3,360)	5,351

## ICC Internet Statement of Income (Loss) For the period ended

	Actual Month Ended <u>3/31/01</u>	Actual Quarter Ended <u>3/31/01</u>
Sales	\$238,436	\$552,415
Cost of Sales	89,215	256,346
Gross Profit	149,221	296,069
Operating Expenses		
General and Administrative	58,060	146,224
Selling expenses	125,118	326,076
Depreciation and Amortization	5,053	13,766
Interest	298	5,092
Total operating expenses	188,529	491,158
Net (loss) from operations	(39,308)	(195,089)
Other Income		
Commissions	5,158	12,821
Other	200	1,727
Total Other Income	5,358	14,548
Net (loss)	(\$33,950)	(\$180,541)
Add back:		
Depreciation	5,053	13,766
EBITDA	(\$28,897)	(\$166,775) *

<sup>\*</sup> Does not include customer deposits of \$16,675 and \$44,781 for the month and three months ended 3/31/01.

#### ICC Internet Balance Sheet As of March 31,2001

#### **ASSETS**

Ci	urre	ent as	set	5

Cash and cash equivalents	\$33,380
Accounts receivable, trade	45,395
Total current assets	78,775
Fixed assets	
Equipment	206,806
Less accumulated depreciation	(42,808)
Total fixed assets	163,998
Other assets	
Deposits	18,568
Telecom Licenses	14,750
Total other assets	33,318
	\$276,091

#### LIABILITIES AND STOCKHOLDERS' EQUITY

#### **Current liabilities**

Accounts payable	\$87,050
Customer Deposits	136,327
Equipment lease, current portion	18,794
Total current liabilities	242,171
Long-term equipment lease	20,512
Long-term Lines of Credit (from Investors)	548,250
Stockholders Equity	
Common stock	279,648
Retained earnings (deficit)	(814,490)
Total stockholders equity	(534,842)
	\$276,091

<sup>\*</sup> Note, the cash account is replenished at the first business day of the subsequent month. Credit card and auto debit payments are recorded and automatically deposited to the bank account.

As of 6/1/01 this amount to be posted will total approximately \$190,000.